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successful CIOs, The CIO Paradox helps readers level the playing field for IT success and get one step closer to bringing maximum value to their companies. The book addresses four vantage points for CIOs to consider as they move toward improvement: their particular Role, their Stakeholders, their Organization, and their

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*The CIO Paradox: Battling the
Contradictions of IT ...*

"The CIO Paradox" is a compendium of our colleagues' most valuable and sometimes painful lessons packaged up and told in a compelling and

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straightforward manner. Heller has distilled years of CIO experience into a pragmatic guide that not only helps CIOs everywhere to improve their game, but forces them to reflect on where they have been and, more importantly, where they should go next."

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*CIO Paradox: Battling the Contradictions
of IT Leadership ...*

The CIO Paradox: Battling the
Contradictions of IT Leadership by
Martha Heller. With the help of a wide
array of successful IT leaders, Martha
Heller defines a set of contradictions that
permeate the CIO role, and offers solid

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advice for breaking through them.

Heller's book helps CEOs, HR pros,
Leadership
board members, and IT vendors

understand the modern Chief Information
Officer.

The CIO Paradox by Martha Heller

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The CIO Paradox: Battling the Contradictions of IT Leadership. Heller, Martha, Johnson, Maryfran. Regardless of industry, most major companies are becoming technology companies. The successful management of information has become so critical to a company's goals, that in many ways, now is the age of the

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CIO. Yet IT executives are besieged by a host of contradictions: bad technology can bring a company to its knees, but corporate boards rarely employ CIOs; CIOs must keep costs down at the ...

*The CIO Paradox: Battling the
Contradictions of IT ...*

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The CIO Paradox discusses the competing challenges of leading IT that make the job so challenging. It paints the picture of a true business leader who understands the business plus the table stakes of knowing how IT plays into the needs of the company. Found it a very informative and thought provoking read I would

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*The CIO Paradox: Battling the
Contradictions of IT ...*

These contradictions form what Martha Heller calls The CIO Paradox, a set of conflicting forces that are deeply embedded in governance, staffing,

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executive expectations, and even corporate culture. Heller, who has spent more than 12 years working with the CIO community, offers guidance to CIOs on how to attack, reverse, or neutralize the paradoxical elements of the CIO role.

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*The CIO Paradox: Battling the
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“In The CIO Paradox, Heller has her finger on the pulse of the major

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Contradictions that plague the CIO role today, including being hired to be strategic, but spending most of our time being operational. Her recommendations on how to overcome major paradoxes offer concise and helpful advice to CIOs on becoming more successful in the role.”
(Gregory S. Smith, CIO at an international

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firm, and author of Straight to the Top:
Becoming a World-Class CIO)

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She is the author The CIO Paradox:
Battling the Contradictions of IT
Leadership and Be the Business: CIOs in

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the New Era of IT. To join the IT career conversation, subscribe to The Heller Report.

*Leadership lessons from Accenture's CIO
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Martha Heller's book, *The CIO Paradox:
Battling the Contradictions of IT*

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Contradictions Of It
Leadership, will be published by
Bibliomotion in October, 2012. Written by
Martha Heller Martha Heller is CEO of
Heller Search Associates and author of Be
the Business: CIOs in the New Era of IT ,
and The CIO Paradox: Battling the
Contradictions of IT Leadership .

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*Excerpt from The CIO Paradox: Battling
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(Robert B. Carter, EVP & CIO, FedEx Corporation) "Martha Heller has captured the essence of the exhilaration and the stress that come with being a CIO in the 21st century. In "The CIO Paradox", she has articulated the complex and critical set of issues that confront CIOs every day, in every enterprise, in a witty and

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constructive way. Having lived the CIO
role over four different decades, I was able
to relate to her paradoxes and her
conclusions: that to be successful in this
young and great ...

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From her work with the CIO Best Practice Exchange and the CIO Executive Council and as an executive recruiter, where she talks to hundreds of CIOs and helps them build their teams, she concluded that there are a set of paradoxes – conflicting forces that are deeply embedded in governance, staffing, executive expectations, and even

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*Introduction What Is the CIO Paradox? -
The CIO Paradox ...*

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Contradictions of IT Leadership - Kindle edition by Heller, Martha. Download it once and read it on your Kindle device, PC, phones or tablets. Use features like bookmarks, note taking and highlighting while reading The CIO Paradox: Battling the Contradictions of IT Leadership.

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The CIO Paradox: Battling the
Contradictions of IT Leadership,
published in late 2012, was written by
Martha Heller. While the book is just over
6 years old, many of Heller's lessons
regarding leadership are still relevant

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today.

*5 Great IT Governance Books – BMC
Blogs*

—Martha Heller, President, Heller Search Associates, and author of *The CIO Paradox: Battling the Contradictions of IT Leadership* “Every industry has been

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impacted by advances in technology.

Whether you are a CIO, a VP of IT, or an executive outside of IT, it is critical to connect the dots between business strategy and IT strategy.

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